



PROPANE FARM INCENTIVE PROGRAM GUIDELINES

Propane Farm Incentive Program Overview

One of the primary purposes of the Propane Education & Research Council (PERC) is to research, develop and demonstrate the effectiveness of new propane equipment on the farm. As part of this effort, PERC is seeking a limited number of agriculture producers to participate in the Propane Farm Incentive Program.

Designed to encourage agricultural producers to adopt new propane equipment on their farm, the Propane Farm Incentive Program provides a financial incentive to qualifying and selected farmers who purchase select pieces of equipment and agree to share their experiences with their peers.

Please note the following important information:

- **THE PROPANE FARM INCENTIVE PROGRAM IS NOT A REBATE PROGRAM.**
- **PURCHASE OF ANY EQUIPMENT DESCRIBED HEREIN DOES NOT GUARANTEE INCENTIVE AND NOT ALL APPLICANTS WILL QUALIFY.**
- **PERC RECOMMENDS FILING AN APPLICATION FOR THE PROPANE FEED PROGRAM PRIOR TO PURCHASING ANY EQUIPMENT DESCRIBED HEREIN.**
- **PERC MAY DENY AN APPLICATION OR REQUEST FOR AN INCENTIVE FOR ANY REASON WHATSOEVER, EVEN IF ALL OF THE ELIGIBILITY REQUIREMENTS DESCRIBED HEREIN ARE MET.**
- **FOR QUESTIONS REGARDING THE PROPANE FEED PROGRAM, PLEASE CONTACT YOUR DEALER OR PLEASE CALL 202-452-8975.**

Program Incentive Payments

Currently, specific models of propane-fueled irrigation engines, grain dryers, generators, building heating units, and flame weed control units are eligible pieces of equipment under the Propane Farm Incentive Program. Program participants are paid an incentive after they have purchased the equipment and supply PERC with proof of payment, a signed contract, completed W9 form, and a completed pre-season survey. The incentive is paid directly to the agricultural producer once the requisite paperwork is processed. Please allow up to 30 business days for processing.

Eligible Equipment

The specific equipment listed below may be eligible for the financial incentives as well as other technology not listed. Unlisted technology will be considered by PERC staff. In addition, producers may purchase multiple technologies (e.g. one irrigation engine and one grain dryer) to maximize incentives up to two; two units of the same technology (e.g., two irrigation engines) will be eligible for an incentive as well.

Following is a list of manufacturers and models of the types of equipment currently eligible for the program. Please note, there may be additional models of propane-fueled

equipment that meet the program's eligibility requirements that will be added to the below list at a later date.

Propane-Fueled Irrigation – Below are the specific irrigation engines that in conjunction with the listed manufacturers, PERC has helped bring to market. These irrigation engines are eligible for the listed incentive through the Propane Farm Incentive Program. Other EPA/CARB certified new engines that are not listed below may also be eligible.

Manufacturer	Engine	Incentive
EDI	1.5-liter Ford engine	\$600
EDI	2.5-liter Ford engine	\$1,000
PSI	3.0-liter GM engine	\$1,200
EDI	3.7-liter Ford engine	\$1,480
PSI	4.3-liter GM engine	\$1,720
PSI	5.7-liter GM engine	\$2,280
Buck's	5.7-liter GM engine	\$2,280
EDI	6.8-liter Ford engine	\$2,720
Buck's	8.0-liter Buck's engine	\$3,200
Origin	8.0-liter Origin engine	\$3,200
PSI	8.1-liter PSI engine	\$3,240
PSI	8.8-liter PSI engine	\$3,520
Origin	10.3-liter Origin engine	\$4,120
PSI	11.1-liter PSI engine	\$4,400
PSI	14.6-liter PSI engine	\$5,000
PSI	18.3-liter PSI engine	\$5,000
PSI	21.9-liter PSI engine	\$5,000
CCAT	Dual-fuel system	\$4,000

Propane-Fueled Grain Drying – Below are the specific grain dryers that in conjunction with the listed manufacturers, PERC has helped bring to market. These grain dryers are eligible for the listed incentive through the Propane Farm Incentive Program. Other EPA/CARB certified new grain dryers that are not listed below may also be eligible.

Manufacturer	Model	Incentive
Mathews	Trilogy Series Grain Dryer	\$5,000
GSI	X-Stream Grain Dryer	\$5,000

Propane-Fueled Generators – In some applications, propane-fueled generators are used to power a submersible electric pump for water pumping. Under the current Propane Farm Incentive Program, PERC will consider applications for a financial incentive for the purchase and installation of the below propane-fueled generator.

Manufacturer	Model	Incentive
Generac	Ecogen	\$1,500

Propane-Fueled Swine & Greenhouse Heaters – Below are the specific swine and greenhouse heaters that in conjunction with the listed manufacturer, PERC has helped bring to market. These swine and greenhouse heating systems are eligible for the listed incentive through the Propane Farm Incentive Program, provided they are installed as part of an entire system installation (new or replacement).

Manufacturer	Model	Incentive
L.B. White	Smart Sense Heater	\$2,000
L.B. White	Therma Grow Heater	\$2,000

Propane-Fueled Flame Weed Control – Below is the specific flame weed control unit that in conjunction with the listed manufacturer, PERC has helped bring to market. This flame weed control unit is eligible for the listed incentive through the Propane Farm Incentive Program.

Manufacturer	Model	Incentive
AFI	Flame Weed Control unit	\$2,500

Program Eligibility Requirements

To qualify for the Propane Farm Incentive Program, agricultural producers must make an investment in the program by purchasing an eligible piece of propane-fueled equipment and meet the following criteria:

- Participant must be a U.S. agricultural producer, and at least 18 years of age.
- Equipment must be used on a U.S. farm as defined by the U.S. Department of Agriculture.
- Equipment must be used to service an agribusiness - a large-scale business primarily dedicated to the handling, processing or packaging of any agricultural, horticultural or animal commodity.
- Participant must be a propane customer in good standing with his or her fuel supplier. PERC will contact the supplier(s) to verify the applicant’s account is not considered past due.

Limitations

As noted above, the Propane Farm Incentive Program is not a rebate program. Rather, it is a research initiative sponsored by PERC. To ensure the most relevant and useful data is obtained through the program, PERC may deny a Propane Farm Incentive Program application even if all eligibility requirements are met. Important criteria will be taken into consideration when selecting the best possible candidates for the program such as the applicant’s ability to record and supply data, the proximity to another Propane Farm Incentive Program applicant, total acreage and types of crops produced, and the amount of gallons of propane used by the applicant.

Agricultural Producer Commitment

Data collection is a required element of the Propane Farm Incentive Program. As such, program participants are required to agree to the following conditions:

- Commit to make every effort to use the equipment for at least one year.
- Provide access to the farm for photos of the equipment (if requested).
- Submit updates electronically on the performance of the equipment.
- Track data regarding product performance such as fuel consumption, hours of operation, cost savings, and other information, and make available to PERC and its representatives.

Application Process

Outlined below is the step-by-step process PERC undertakes to manage Propane Farm Incentive Program applications:

1. Propane Farm Incentive Program applications may be submitted online at www.agpropane.com/incentive. While online submissions are preferred, PERC will accept applications via e-mail.
2. Once submitted, the application is subject to a review by PERC. Shortly thereafter, a PERC representative will contact the applicant to notify them of the decision. Again, PERC recommends that applicants wait for approval of their application prior to purchasing any equipment, as approval is not guaranteed.
3. Once PERC notifies the applicant of approval, the applicant has 60 days to purchase the specified piece of equipment. Should 60 days pass without action, the applicant's position in the program and the financial incentive may no longer be guaranteed.
4. When approved, the applicant is required to complete and return three documents for enrollment in the program - a contract and a federal W-9 form, along with a copy of the receipt of purchase.
5. In addition, the applicant must complete a Propane Farm Incentive Program pre-season survey and submit their answers to PERC.
6. Once the required documentation is received, and the survey completed, the applicant will be paid the incentive that corresponds to their purchase.
7. The participant will be notified when they should evaluate the performance of the equipment. They will submit their results online or via email.
8. Once enrolled in the program, PERC may request additional help promoting the Propane Farm Incentive Program.
 - On-site equipment demonstrations.
 - Testimonials or interviews about the impact of the new propane-fueled equipment.
 - Pictures showing the propane-fueled equipment being used in the field.

More information

Visit <http://www.agpropane.com/incentive> for more information on the Propane Farm Incentive Program and details on how to apply.

About PERC

Authorized by the Propane Education and Research Act of 1996, PERC is a nonprofit 501(c)(6) trade organization dedicated to promoting the safe, efficient use of propane as a preferred energy source. PERC was created "to enhance consumer and employee safety and training, to provide for research and development of clean and efficient propane utilization equipment, and to inform and educate the public about safety and other issues associated with the use of propane."

Propane Education and Research Council
1140 Connecticut Ave. NW, Suite 1075
Washington, DC 20036
Telephone: (202) 452-8975
Fax: (202) 452-9054
info@propanecouncil.org
www.agpropane.com

