



## Look Back and Look Forward for Your Company!



**Dean Thernes**  
President/CEO

dedication during the last fiscal year, and to the board of directors for what they have given to your company. I look forward to sharing the year's results at our annual meeting, March 7<sup>th</sup> at Lifelong Learning Center at the Northeast Community College in Norfolk. We will again have the educational breakout sessions in the morning, that continue to gain popularity over the years.

Total sales for the fiscal year were \$319,967,537 compared to last year's \$218,141,866. This increase was due to both increased volumes, along with higher priced commodities. Service income was also up. Payroll and other expenses were up over last year, as inflation affected both. Total local savings were \$4,231,835 compared to last year's \$3,200,599, with total savings after taxes of \$6,442,585 compared to last year \$7,324,884, down due to PPP Funding. Overall, it was a very solid year for your cooperative.

Fiscal year 2021-22 is in the books and Farmers Pride-your locally owned cooperative had a very good year. I want to thank you, the member-owners for doing business with the company you own. Thank you to our excellent employees and management staff for all their hard work and

Your board has voted to return \$3,760,000 of the local profits back to you, with 50% in cash and 50% as qualified equity. The full details we will have and discuss at the annual meeting. Thanks again for the business you do with your company and we look forward to serving you in the future!

Along with a good fiscal year, your board has invested in some new agronomy assets in Battle Creek and Osmond. In Battle Creek, a new 10,000-ton dry fertilizer building was completed and began operating in the fall. In Osmond, the liquid fertilizer plant has been upgraded. We look forward to the use of these new assets, along with several upgrades to the rolling stock to better assist you the member-owner. These are great additions to Farmers Pride's asset base.

As we look forward to 2023, I believe we will continue to see many of the same challenges we faced last year. We are concerned about the availability of crop inputs this year with several products. It looks like for the most part the chemistry will be more available than last year. Your agronomy team has done a great job to secure most products, so we should be able to meet the majority of your needs this year. It appears more important than ever to plan ahead and put down a good pre-emergence program for both your corn and soybean fields.

We look forward to partnering with you this cropping season, and as always, thanks for your support. We hope we can continue to earn your business and become your preferred supplier of choice.



# Grain Department

## Farmers Pride Tours AGP Sergeant Bluff Soybean Crushing Plant



Farmers Pride has a special relationship with regional cooperative Ag Processing Inc. (AGP) and it is a great demonstration of what makes the cooperative business system so powerful.

Farmers Pride was able to tour the AGP Soybean Crushing Plant in Sergeant Bluff, IA this January, and see the global impacts that our local soybean production has, as well as the benefits AGP provides to local cooperatives like Farmers Pride.

On a chilly January 25<sup>th</sup>, Farmers Pride employees and several local producers boarded a charter bus and headed towards Sergeant Bluff, IA.

After arriving at the plant, several AGP team members welcomed our group and began a presentation to our producers about AGP's business and the operations of the Sergeant Bluff plant. After the presentation group was able to tour the plant in the bus to see the plant in action.



AGP operates ten soybean processing plants in Iowa, Minnesota, Missouri, Nebraska, and South Dakota, as well as four soybean oil refineries, and three biodiesel production facilities. In addition to commodity-based products, AGP



produces and markets AminoPlus<sup>®</sup>, a high-performance soy bypass protein product for the dairy industry.

Farmers Pride, your local cooperative, is a member of AGP, a very important relationship for your company. Just as a producer does business with Farmers Pride

and receive a patronage check for supporting your coop, Farmers Pride receives patronage for their business with AGP.

Farmers Pride is also fortunate that General Manager, Dean Thernes has recently been elected to a second term on the AGP Board of Directors. Dean is able to help support local cooperatives like Farmers Pride, and is able to help your company with more insight into AGP's business.

We are in very exciting time for soybean production, with crush markets being at record levels. Domestic and global demand for soybean meal and soybean oil continues to grow, and to keep up with this growing



Mark Sandeen, Group Vice President and Chief Marketing Officer at AGP presenting to the Farmers Pride tour group.

AGP is a leading U.S. agribusiness with primary operations as a soybean processor/refiner producing and marketing soybean meal, refined soybean oil, and biodiesel. Since its formation in 1983, AGP has grown in size, scope, and reputation — both in the U.S. and internationally. Today, their owners include local and regional cooperatives representing approximately 200,000 farmers throughout the United States.





market AGP is starting to build a new state-of-the-art soybean processing plant near David City, Nebraska. The facility will have the capacity to process over 50 million bushels of soybeans per year. AGP expects operations to begin at the David City plant in 2025.

A big contributor to the growing demand for soybean oil is renewable diesel. Renewable diesel, a biomass-based fuel made from feedstocks including refined soybean oil, can power engines without being blended with diesel derived from crude oil – making it a strong fit for refiners under the Renewable Fuel Standard (RFS) program.



location as well. This option will be especially important, as the current Sergeant Bluff plant is undergoing a capacity expansion project and will need to go down to complete the expansion later this summer. The new expansion will allow the plant the ability to process an additional 8 million bushels of soybeans into soybean oil and meal per year, bringing the plant's

total operating capacity up from the present 30 million bushel per year to 38 million bushels each year.

Farmers Pride is excited to offer producers the option to direct ship soybean deliveries to AGP throughout the year. For more information on this program, and to get current AGP-direct ship bids, please contact Layne Bussey at our Battle Creek office at (402)675-2375.



The 2021-2022 crop year projections predict that 365 million bushels of soybeans will be consumed by renewable diesel production. That's a 185% increase from 2020-2021 projections and comprises 8% of total U.S. soybean crop production. With renewable diesel demand predicted to keep soybean stocks tight, the outlook looks promising for strong commodity prices. Significant investments and expansions in the renewable diesel space indicates this is a longer-term trend, not just something happening this year or next year. Renewable diesel production and demand are expected to continue to grow. For soybean growers, that means more demand for their production and support for better prices.

Farmers Pride ships soybeans from the 6 grain locations to AGP. Often these shipments are made by semi loads, but there is also the ability to ship rail cars to farther AGP locations out of the Osmond

If you are interested in learning more about AGP's business and Farmers Pride's relationship with them, please attend the informational session featuring representatives from AGP that will present on the Renewable Diesel Outlook, at the annual meeting this year on Tuesday, March 7th. Informational sessions will begin at 9:00am. More information on this year's Annual Meeting is featured on page 12.



Mark Sandeen and Dean Thernes participating in the Q&A session with producers

# Energy Department

## News & Markets - Up Today, Down Tomorrow-Where Do They Go?



**Dave Spencer**  
Sales & Marketing

Do you remember what crude prices were one year ago or two years ago, eight years ago? If you guessed higher, you are correct; if you guessed lower, you are correct. It has been nothing short of an up and down roller coaster in recent years. For those who like history, here is the close for NYMEX Crude Oil on 12/31 for the last eight years:

2022-\$80, 2021-\$75, 2020-\$49, 2019-\$61, 2018-\$46, 2017-\$60, 2016-\$54, 2015-\$37  
8-year average \$57.65

One might expect crude oil to trade around \$55-\$60 based on the above numbers. These numbers certainly illustrate how prices can go both above and below that range, but at least this can give you an idea of where it can go. On January 31, the price of crude oil was \$76 while last year at this time it traded at \$87. So, what happened this winter, especially in light of the wild rumors of fuel shortages last fall????

-At the end of February, Russia invaded Ukraine, causing boycotts of Russian energy products

-Winter weather has been mild in the northeast United States and western Europe

-Refinery profits have been high (due to strong demand forecasts and higher prices) but production is high too

And what has been the pattern for a year now, forward contracting is a good option to lock in your cost and minimize the risk of it going higher. What is interesting again, and as was the case last year, is that the forward carry is not higher for the rest of 2023 and even into 2024. What does this mean? You can lock in your fuel costs for no higher price than the current market. While this trend is unusual, we have seen it for over a year now.

### Trends to watch in the future

Here are some key statistics to keep in mind that the energy traders look at:

#### Refinery Utilization Rates

-United States' refineries have been running 90-95% of capacity and that is 16-18% higher than last year's capacity. (In April and May of 2020, this number was as low as 60%, an alarming low level)

-This added production has caused diesel inventories to rise for the first time in over two years.

-We will likely see some inventory dips due to planned and necessary refinery shut-downs for maintenance. So don't be alarmed when you hear of some spot outages this spring-summer-fall during refinery turnarounds. This is normal and supply normally catches up quickly.

-Crude oil stocks are creeping above the 3-year average for the first time in a year.

-The following is the latest crude oil production numbers (barrels/day) from February 3, 2023:

<b>United States</b>	<b>12.3 million</b>
<b>Saudi Arabia</b>	<b>12 million</b>
<b>Russia</b>	<b>11 million</b>
<b>China</b>	<b>5.6 million</b>
<b>Canada</b>	<b>5.2 million</b>
<b>Brazil</b>	<b>5.1 million</b>
<b>UAE</b>	<b>4.3 million</b>
<b>Iran</b>	<b>3.9 million</b>
<b>Mexico</b>	<b>2.7 million</b>
<b>Kuwait</b>	<b>2.5 million</b>

- U.S. Crude Oil and Natural Gas Rig Count is 604 units; an increase from 378 at this time a year ago but still down from a 5-year average of 772.

This trend favors that supply will catch up with demand and stabilize prices.

#### What does all of this mean for you?

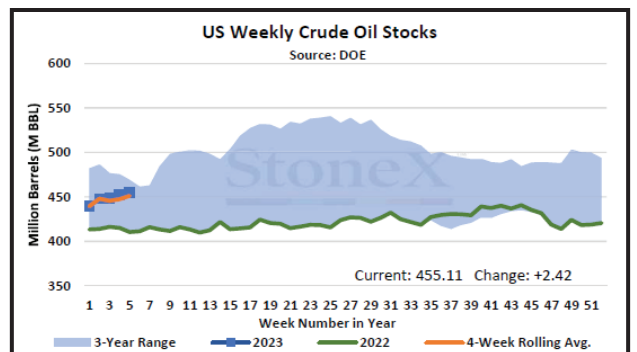
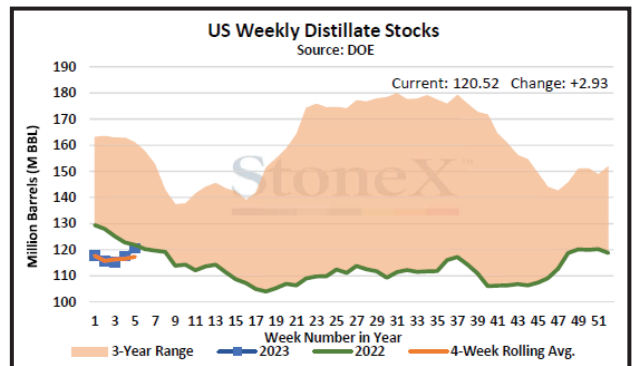
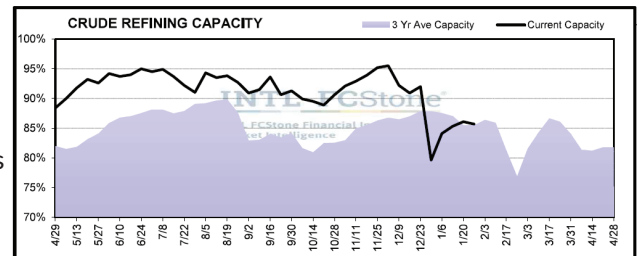
Energy prices started 2022 higher than a year ago but higher prices are not reflected in the future contract months for the remainder of 2023 and 2024. World events this past year got everyone excited with the prospect of a conflict in Europe and/or Asia and that did inflate prices. World supplies, and more

importantly US supplies have caught up and the market is reacting to the added supply. Crude Oil has been trading in the \$72-\$82 range for better than three months. Is the new normal?

#### The bottom line?

Two years ago, on February 1, Ruby FieldMaster Premium Diesel prices were at \$2.09 per gallon. In February 2021 that price was \$3.08. On July 14 last summer, Ruby was \$4.55 per gallon. February 1<sup>st</sup> Ruby FieldMaster was \$3.34 with future contracts at slightly lesser value for summer and fall. Talk with us about locking in your costs for 2023 and beyond. We offer a variety of contracting programs to help you take advantage of these prices for up to the next 18 months.

As always, thank you for your business!







**ROADMASTER XL**  
PREMIUM HIGHWAY DIESEL FUEL

**RUBYFIELDMASTER**  
PREMIUM OFF-ROAD DIESEL FUEL

# THE NEXT GENERATION OF PREMIUM DIESEL FUELS

Precisely formulated premium diesel with a terminally injected additive package for optimal power, performance and protection.

## KEEP ENGINES RUNNING CLEANER, LONGER WITH AN AGGRESSIVE DETERGENCY PACKAGE

**40%**

More effective at breaking down harmful engine deposits<sup>1</sup>

**2.5x**

More effective at cleaning up injector deposits and preventing further buildup in dirty equipment<sup>1</sup>

**UP TO 4.5%**

More power when it matters most<sup>2</sup>

**UP TO 5%**

Better fuel economy when every dollar counts<sup>2</sup>

## PROTECT EQUIPMENT FROM CONTAMINANTS WITH MAXIMUM FILTERABILITY

- » Protects fuel injectors and pumps
- » Keeps exhaust aftertreatment system clear
- » Maintains fuel efficiency
- » Extends fuel storage life
- » Reduces fuel degradation
- » 20% better biostability<sup>2</sup>

**UP TO 75%**

Reduced filter blocking<sup>2</sup>



## IMPROVE ENGINE PERFORMANCE WITH A TOTAL WATER MANAGEMENT SYSTEM

- » Separates water to bottom of tank for easy removal
- » Entrains excess water for safe passage
- » Protects filters and injectors
- » Prevents water-caused corrosion

## IMPROVE POWER AND FUEL EFFICIENCY WITH A MORE COMPLETE FUEL BURN **UP TO 25%**

- » More efficient combustion
- » Less soot production
- » Fewer regenerations
- » Less wear and tear on exhaust system

Lower exhaust cylinder temperature fluctuations<sup>1</sup>



<sup>1</sup>In comparison to the previous generation of Cenex® premium diesel fuel

<sup>2</sup>In comparison to typical #2 diesel

# Agronomy Department

## 2023 Spring Agronomy Update



**Bryan D. Hoffman**  
Agronomy Department  
Manager

Last year had a lot of challenges that all of us in the business of agriculture had to deal with. At the head of the list was the extremely dry conditions or in other words the drought. The war in Ukraine showed us how global the fertilizer markets

really are. Then there were issues of short supply of various chemicals. We are hoping for a less eventful growing season this year.

The drought caused dryland yields to be reduced, thus you might expect to have some carryover crop nutrients ( especially nitrogen ). The way to check if this assumption is correct is to take soil samples to check the levels. A lot of the irrigated fields had good yields, if you could stay ahead with the water. The result of good yields would lead to less carryover crop nutrients. However, the bin buster yields that we have been getting over the past several years can mine the soil of phosphate and potassium levels. This is just another reason to take stock of what is in your soil by sampling it.



With the war in Europe that started last February and more precisely the boycott of Russia natural gas prices in Europe got extremely high. Natural gas being the main ingredient in commercial nitrogen production, there was none being produced in Europe. This caused nitrogen prices to go sky high. This was what we were seeing through the fall and into the early winter. A mild winter so far in Europe has dropped the demand for natural gas for heating and nitrogen production has started to happen there.

With this development nitrogen prices have softened quite a bit. Although, a lot of retailers need to work through the high priced product that was brought in for the 2023 season.



The chemical supply had a lot to do with the shipping issues that were a result of the pandemic. A fair amount of the tech product for chemical production is made overseas, so once it does make it here it needs to be formulated and delivered to the distribution before it is in position to be used. This all takes time and logistics to accomplish. We do get a sense that there is some progress being made, however it will take some time.

Through this article I touched upon effects of the drought on our fields crop nutrients, the challenges of the global fertilizer market, and what we have been seeing in the chemical market. I probably could have written an article for each of these topics, but wanted to share a few thoughts on each of them. If you would like to discuss these or anything else related to agronomy, contact me or any of our agronomy professionals at Farmers Pride. Thank you for your past business and we look forward to working with you in the future.

**WINFIELD  
UNITED**

**Farmers Pride**

**Join us on March 13th!**

**2022 Answer Plot & Innovation Results**

10:00 am, lunch to follow

The Stables Event Center

1909 Vicki Ln, Norfolk, NE 68701



## Seed Desk Update



**Lyndon Klug**  
Seed Coordinator

Hello all! With all the snow on the ground it doesn't seem like we'll be planting in a little over two months, but planting will be here before we know it. So I want to mention a few things about seed treatments and a product we can add to your in-furrow starter.

First, in the past we have treated beans with Warden CX which has done a great job controlling most seedling and early season disease and insects. This year we are switching to Warden CX II. This product

has a new fungicide called Vayantis on top of the already proven performance of Warden CX. The new formulation with Vayantis bring extra protection against Pythium and Phytophthora. Also, the Warden CX II has a better polymer to increase the flowability of the treated beans through your planter.

**Warden® CX II**  
By WINFIELD UNITED



UNTREATED CROP



WARDEN CX II

Another product we can treat your soybean and seed corn is Seed + Graphite. This product is a mix of talc + graphite along with nutritional products to improve germination, crop emergence and seedling vigor, and helps crops push through environmental variability to maximize yield potential. This is a product Farmers Pride can add to your seed with our new box to box treater for more even coverage and less dust for the grower to inhale while dumping talc or graphite in your seed boxes. This blend of talc + graphite enables excellent seed

**SEED+GRAPHITE®**  
A VERDESIAN NUE SOLUTION®

SEED+ ON CORN



CONTROL



SEED+GRAPHITE

lubricity and placement through nearly every planter delivery system.

Finally I want to touch on the importance of using a starter fertilizer to improve crop emergence, seedling vigor and to provide nutrients to your corn or soybeans as soon

as possible. Planting is the first crucial step in growing a crop. The more advantages we offer the

seed the better for yield in the fall. Farmers Pride offers a Plant Growth Regulator called Ascend Pro. This is a product we should be adding to all in-furrow

**Ascend® Pro**  
By WINFIELD UNITED



10-34-0 +  
Zinc 9% +

10-34-0 +  
Zinc 9% +

Competitive in-furrow product

**Ascend® Pro**

starters. This product improves root growth and plant vigor. As you know if we improve vigor and roots we give the seedlings a better opportunity to survive adverse environmental conditions, including cold, wet, warm and dry weather.

If anyone would like to try any of the above products or if you've heard of other products on commercials or through the grape vine and want to learn more, please feel free to call your local Farmers Pride Agronomist!

# Human Resources & Safety



**Dawn Pochop**  
Human Resource  
& Safety Manager

I was visiting with some people last week, and we were talking about our “Emotional Banks”. You know it is that time of year, where we all feel “BLAH.” The holidays ended, spring can’t come soon enough. Some of us get winter blues because we aren’t getting the Vitamin D our bodies crave from natural

sunlight. It’s amazing what the sun does to our spirit and mind, not just our body. Studies show that vitamin D can increase absorption of good cholesterol, reduce cancer cell growth, help control infections and reduce inflammation. I’ve found over the past year adding a little Vitamin D to my daily regiment really helps my physical and emotional well-being.

## Seasonal Depression

**GOT THE WINTERTIME BLUES?  
YOU ARE NOT ALONE.**

Clinically referred to as seasonal affective disorder, SAD affects an estimated 10 million Americans each year. SAD occurs most commonly during late fall and winter, when exposure to sunlight is limited.

Just as with any bank – our emotional wellness has withdrawals and deposits every day from the events, places and people we interact with. When we get the winter blues, it can be difficult for us to really understand how our low emotional bank can also impact the bank of others. Sometimes no matter how hard we try, there “those people” who just drain you because of their negativity ~ as if you needed that added to your winter blues. As Stephen R Covey describes it: Every relationship comes with an “Emotional Bank Account” that stores the trust between two people. In nearly every interaction, each person makes deposits and withdrawals from the account: kindness, honesty, integrity, caring,

and courtesy are all deposits, while disrespect, discourtesy, mistreatment, criticism, and betrayal are withdrawals.

If all you ever do is withdrawals, your bank account becomes overdrawn as do those around you.



Have you had those days where it feels like everyone has withdrawn from your bank and you feel stressed, angry, sad or all of the above? Remembering that one small act of caring or kindness to another really helps our emotional bank to right itself back to the positive. So never underestimate the power of small acts of understanding and compassion. We don’t know how other people minds process our words and our actions – so making sure it is positive won’t leave anyone in doubt about your true intentions and will not only fill up their bank it will fill yours too!

Nothing in life changes unless you do. Each of us is special, but many times it’s not for the reasons we think it is....it is up to you find those reasons. Take care of your friends, family, and co-workers by filling up their emotional bank. Whether it’s work or home, we all can be better!! Stick with it everyone – spring will be here soon! Our greatest moments are still ahead – don’t give up!





# Farmers Pride Scholarships 2023

Farmers Pride will once again be awarding five \$400 scholarships to seniors in the Farmers Pride footprint.

This scholarship aims to provide recognition to some of the most talented and deserving students in northeast Nebraska and southeast South Dakota.

With the hope to aid a local senior enrolling in an agriculture-related program at an accredited postsecondary Nebraska or South Dakota college, Farmers Pride is offering scholarships to graduating seniors in Avon, Battle Creek, Bloomfield, Laurel, Lutheran High Northeast, Madison, Neligh, Newman Grove, Norfolk, Norfolk Catholic, Oakland, O'Neill, Osmond, Pierce, Plainview, Scribner/Snyder or Summerland schools.

Students must complete an application form and write a 1-page summary explaining their outlook upon agriculture and the importance of cooperatives in their community, including specific ways that Farmers Pride is able to assist them/their family in

their farming or agriculture operations, and submit to the vocational ag instructor or guidance counselor of their school, who will pick the top two applicants from each school and send to Farmers Pride by March 10<sup>th</sup>, 2023. Farmers Pride will make final winner selections by April 7<sup>th</sup>, 2023.

Copies of the scholarship application have been sent to all schools listed.

For any questions, or to get a copy of the criteria and an application form, please contact our HR team (Dawn or Tristan) at 402-675-2375. Good Luck!



## Land O' Lakes Matching Funds Grants

Farmers Pride is in the field and on your farm, and we are also in your community, in many ways. We are proud to “invest” in the communities we serve through employment, tax revenues, asset upgrades and additions, and by providing services and corporate donations to local non-profit organizations. Each fall, we are pleased to work with our suppliers in many instances to do a “matching-grant” program to maximize our donations back to these local organizations.

Farmers Pride and the Land O' Lakes matching program have awarded over \$14,000 to local projects and organizations throughout the years.

This year Farmers Pride donated to local FFA chapters to help support agricultural education and chapter projects.

Pictured are some of this year's grant recipients.



Battle Creek FFA



Laurel FFA



Newman Grove FFA



Bloomfield FFA



Summerland FFA



Norfolk FFA



Madison FFA

# Farmers Pride - Your Cooperative

## It's Not Just Like Every Other Business!

**Does the cooperative system help today's farmers?**



As an owner, and yes, you own this company: including a supply chain of grain marketing coops selling to local and global end-user markets, a refinery

and lubricant manufacturing and a crop nutrients and crop protection company designed to bring you tools to raise the best yields you can. The cooperative business model is the **most unique and powerful model in the world!**

Why do we make this bold statement? Let's look at other business models in the agricultural supply segment for comparison?

**-Public stockholder companies:** these firms earn revenues that involve ownership arrangements typically considered a corporation or an LLC taxed as a corporation. Corporations can have unlimited shareholders. Most corporations issue stock to shareholders who invest in the corporation in anticipation of profit. Shareholders elect a board of directors to oversee the corporation. Stockholders invest with expectation of a return on that investment.

**-Sole propriety or private companies:** this structure is owned and operated by a single individual. No separate legal entity is created. The owner has total control of business operations and profits.

**-Cooperatively owned companies:** this structure is owned by those who invest in it and use its goods or services. ALL profits are shared with the owners in the form of dividends, stock retirement and/or back into making improvements in the business.

Why is this model so powerful? Because all you must do is conduct business with the company you own, to ensure that your company will sustain itself for future generations with all profits earned staying right here in our communities!

Think about that further--Those profits are used to support our local tax base, local schools and their programs, volunteer fire and rescue departments and host of other non-profit entities essential to our communities.

Nebraska cooperatives, working on behalf of their farmers/ranchers members are a **SIGNIFICANT** factor in the agricultural industry and the economy of the state. Examples of their impact are:

- As of September 2022, cooperatives are operating 402 locations across the state providing much needed jobs and services in our most rural communities, employing over 5,100 employees.
- As of September 2022, over 59,0058 farmers and ranchers are voting members of Nebraska cooperatives with many members of more than one cooperative.
- In 2020/21, cooperatives paid out a collective total of \$66.7 million in patronage allocations. In addition, \$37.3 million was paid out in members equity/estate redemption.
- Nebraska cooperatives invested over \$182.8 million in new facilities and equipment in 2020/21.
- These cooperatives paid over \$20.4 million in property taxes and over \$3.5 million in state and federal income taxes in 2020/21.

Remember, cooperatives are in business to serve the needs of its members-owners by ensuring the availability of products and services. You as an owner, you have direct input on how this business is operated. That does not usually happen with a public or privately owned company.

Please take the time to support and be involved in your business.....your business can only benefit from your support!





# The Race Has Started!

The outcome of the calving and breeding season and fall weaning results are heavily influenced by the nutritional status of the mother cow at calving.

Proper supplementation of available nutrients, especially protein, are required to facilitate rumen function and microbial fermentation. Energy in the diet must meet the needs of production and in all animals there is a priority for nutrient use. The most economically important function of the beef cow, reproduction, is the last function to be supplied with energy. In addition, energy requirements increase significantly during the last third of pregnancy and while the cow is producing milk.

Low energy intake during late pregnancy can result in:

- slightly lowered birth weights
- higher death rates in newborn calves
- lower milk production
- lower weaning weights
- increased days to first heat
- reduced conception rates



Without adequate amounts of protein in the diet, daily feed consumption drops off, feed passage rates decrease and overall digestive efficiency declines. A lack of protein in a diet can create a cyclical problem that magnifies itself.

Remember that most of the transfer of antibodies from colostrum to the calf happens in the first 6 hours. The first day sets the stage for the rest of his life.

Lastly, one must always remember that the mineral program during the period of calving through breeding is very important for maximizing first service and total conception rates. Each cycle a cow doesn't breed will



decrease weaning weight by at least 50 pounds and each cow that ends up open would have bought a lot of high quality mineral.

In many situations, mineral supplementation may be the most neglected program. Increased genetic potential for performance requires the need to maximize nutritional inputs in order to maintain economic sustainability. Progressive Nutrition mineral is designed to balance the inadequacies of the forage and is likely the least expensive supplement that a rancher will buy.

Your PN Feed Consultant is highly knowledgeable in all aspects of cattle nutrient requirements and product supplementation. Those recommendations may include Progressive Nutrition Mineral, Cubes, Tubs, or Liquid supplementation. Use these professionals for all of your forage or water testing and supplementation recommendation needs.

- Rumensin can be fed to breeding cows up to 200mg per head per day. It helps prevent the cow from shedding coccidiosis that can harm the calf as well as helps her be more feed efficient.
- Bio-mos has been shown in trials to improve the immunoglobulin level of colostrum. This helps the calf develop a strong immune system.
- Provide cows with adequate amounts of free choice white salt.
- Make sure cows have adequate space to all receive their portion of the diet including adequate water. If you limit this space too much, boss cows will cause the more timid cows to receive inadequate nutrition.



***If you have any questions, please contact one of our Progressive Nutrition consultants:***

**Chad Schomberg** 402-750-3923  
**Stephen Wattier** 402-992-2892  
**Cody Sitz** 402-750-4598

**Greg Schulze** 402-750-3892  
**Dan Stark** 402-360-1227  
**Office** 402-371-2040



PO BOX 10  
BATTLE CREEK, NE 68715

*We are a locally owned Agricultural Marketing Cooperative with the mission of strengthening the well-being of Agricultural Producers, Employees, and their Communities.*

## Annual Meeting

**Tuesday, March 7<sup>th</sup>, 2023**

Northeast Community College

Lifelong Learning Center

601 E Benjamin Ave, Norfolk, NE 68701

**9:00am Informative Sessions Begin**

**11:15am Meeting**

**Lunch to follow**



## Agenda:

Welcome & Board Chairman Report

-Dennis Kuchar

Nominating Committee Report

-Chad Fehring

Financial Report

-Paul Heybrock

Legislative Issues for Agriculture

-Rocky Weber, Nebraska Coop Council

President's Report

-Dean Thernes

## Informative Sessions:

Fertilizer Current Market Update

2022 Agronomy Results & 2023 Recommendations

Energy Market Outlook

AGP Renewable Diesel Outlook

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**Avon • Battle Creek • Bloomfield • Ewing • Laurel • Madison • Neligh • Newman Grove  
Oakland • O'Neill • Osmond • Pierce • Plainview • Snyder**

*In the Field, on your Farm, in your Community*

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